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# ADVANCES IN PAYER AND PROVIDER COLLABORATION TO FACILITATE OPTIMAL OUTCOMES FOR THE MANAGEMENT OF RETINAL DISEASES

Terry Richardson, PharmD, BCACP<sup>1</sup>, Jeffrey D. Dunn, PharmD, MBA<sup>2</sup>, Steven Casebeer, MBA<sup>1</sup>, Michael Pangrace, BS<sup>1</sup>

### **Background:**

While the choice of treatment for retinal diseases is largely based on the experience and preference of the treating retinal specialist and patient preferences, payers are key stakeholders in impacting treatment selection through formulary placement, step therapy, and site-of care policies which can affect member access.

## **Objective:**

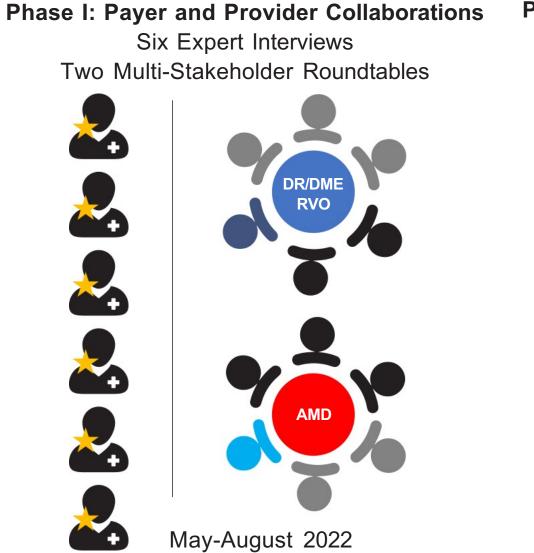
Enlist the input of key payer stakeholders and retinal specialists to identify barriers to appropriate access to retinal care and develop best practices for coverage policy and benefit design.

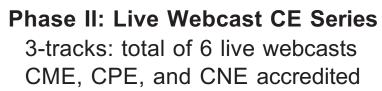
### **Results from Phase I & II:**

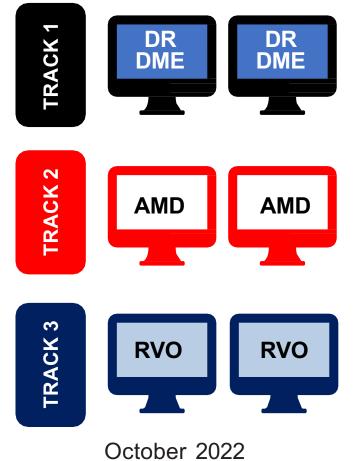
As a result of the expert interviews and working group meetings, key educational messages were identified specific to the management of retinal diseases, including age-related macular degeneration (AMD), diabetic retinopathy/diabetic macular edema (DR/DME) and retinal vein occlusion (RVO). These included: treat early and often to salvage vision, use FDA-approved anti-VEGF treatments to ensure quality, safety, and efficacy, remove administrative barriers to timely treatment and develop evidence-based and disease-specific coverage policies. Based on these results, content was developed for CE programs for payers, including a multi-track live webcast series attended by 610 payer professionals, representing 226 organizations, and with an estimated impact on more than 268,500 covered lives being managed for retinal diseases. Evaluation data showed 74% of webcast series participants plan to implement changes or had their current practice and/or administrative routine reinforced. There was a 19 percent increase (pre- to post- activity data) in participants' confidence to implement medical and pharmacy benefit design strategies that facilitate patient access to evidencebased treatment options for retinal diseases.

### Methods:

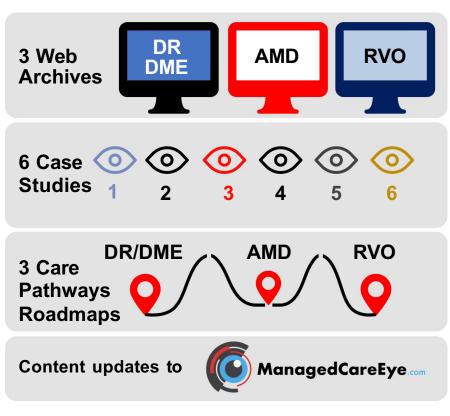
The multi-phase approach began with Impact Education, LLC conducting a series of 6 expert interviews and two virtual multi-stakeholder expert working group meetings in 2022. Retina specialists (n=14) and payer experts (n=21) participated in the two working group meetings. Payers represented more than 170 million covered lives, including approximately 2 million Medicare lives. Feedback from the working group meetings validated the original needs assessment and informed the content development for national continuing education (CE) activities that followed.





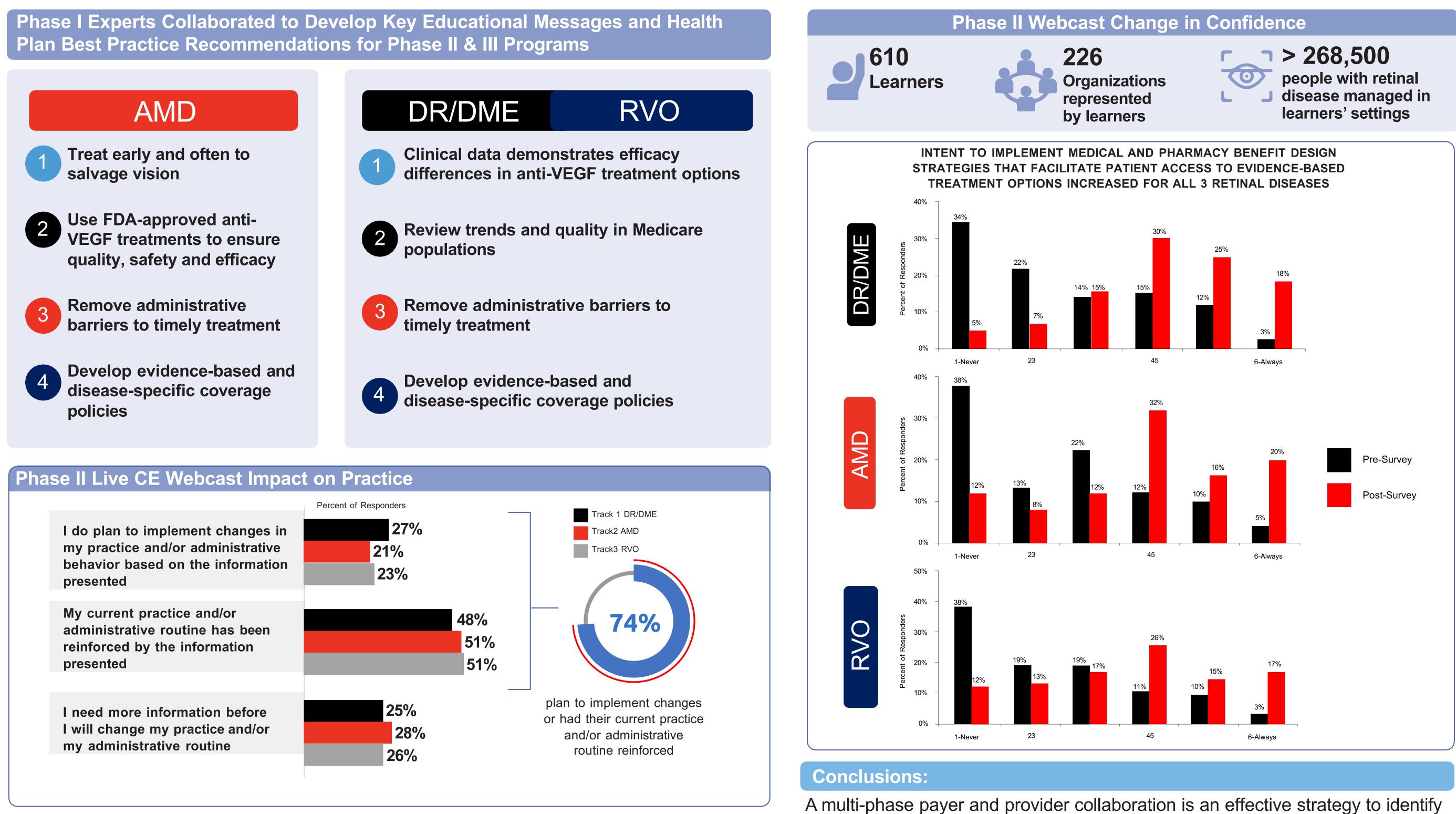


3 web archives, 6 case studies, 3 interactive care pathway roadmaps, expert interviews, quick quizzes



November 2022 – December 2023

Phase III: Interactive On-Demand CE



	Percent of Responders
I do plan to implement changes in my practice and/or administrative behavior based on the information presented	27% 21% 23%
My current practice and/or administrative routine has been reinforced by the information presented	48% 51% 51%
I need more information before I will change my practice and/or my administrative routine	25% 28% 26%

1: Impact Education, LLC

2: Cooperative Benefits Group

Supported by an independent educational grant from Regeneron Pharmaceuticals, Inc.

management of retinal diseases.





and address payer practice gaps and educational needs for appropriate access to retinal disease therapies and related plan strategies for improving the overall